

# “Be a Coach and Reach your Goals!”

A



**Treasure Lab**  
Coaching & Development for Change

Case Study

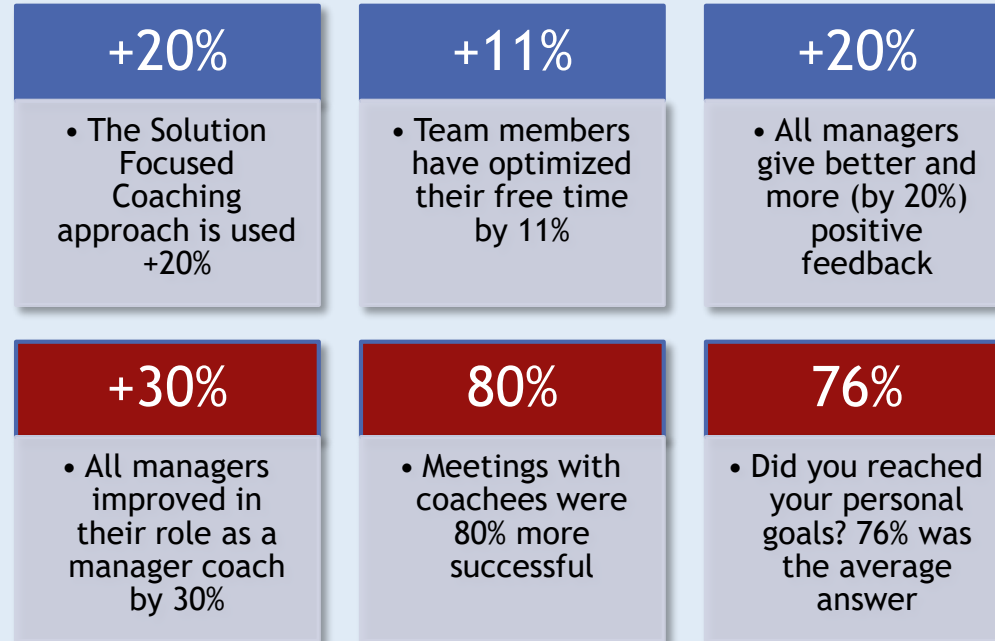
## The Brief

One of the largest financial institutions asked for a coaching program for their managers. Their goal during this 6-month coaching program was to adopt the solution focused approach and use it as a daily practice.

## Managers' Goals that were Reached

- “My team had less questions (1h instead of 2h per week)”
- “The mistakes that my team members were making went from 2 per week to none per week”
- “Wrap up time lowered from 74sec to 54sec”
- “My team was able to identify the solution by themselves”
- “Now, I have more time with my team; I dedicate 20 extra minutes per week instead of none that I had before”
- “I managed to keep calm and react differently”
- “After the program, I reward my team members more often, and I tell them to share what went well with the rest of team”

## The Results



## What did the managers thought?

- “Now, I delegate more. I gained more time with the team.”
- “After Treasure Lab’s coaching program I am able to give effective feedback.”
- “This coaching program helped me understand that my advisors have more.”
- “After the coaching program, my coachee can now identify the solution by herself.”